Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

LIMITED OFFICIAL USE

PAGE 01 ATHENS 02109 052206Z

72
ACTION EB-11

INFO OCT-01 NEA-10 ISO-00 EUR-25 AEC-11 AID-20 CEA-02

CIAE-00 CIEP-02 COME-00 DODE-00 FEA-02 FPC-01 H-03

INR-10 INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01

SAM-01 SCI-06 SP-03 SS-20 STR-08 TRSE-00 PA-04

USIA-15 PRS-01 DRC-01 /184 W
---------- 108833
R 051600Z APR 74
FM AMEMBASSY ATHENS
TO SECSTATE WASHDC 2998
INFO USDOCOSOUTH
USCINCEUR
CINCUSNAVEUR
CINCUSAFE

LIMITED OFFICIAL USE ATHENS 2109

E.O. 1165: N/A
TAGS: ENRG, GR
SUBJ: EXXON MAY SUSPEND CRUDE OIL DELIVERIES TO ESSO-
PAPPAS REFINERY

MILITARY COMANDS FOR POLADS

1. SUMMARY: ESSO-PAPPAS, WHICH HAS BEEN UNSUCCESSFUL IN
GETTING GOG EITHER TO NEGOTIATE CRUDE OIL SUPPLY CONTRACT FOR
1974 OR TO APPROVE INVOICES FOR DELIVERIES OF CRUDE OIL MADE
THUS FAR THIS YEAR AT POSTED PRICE,NOTIFIED GOG APR 5 THAT
EXXON WILL DIVERT NEXT SCHEDULED TANKER (DUE ARRIVE THESSALONIKI
APR 11 WITH 460,000 BARRELS CRUDE OIL) AND WILL SUSPEND
FURTHER CRUDE DELIVERIES UNTIL CONTRACT IS NEGOTIATED.

2. FOLLOWING CONTINUING UNSUCCESSFUL EFFORTS OF ESSO-PAPPAS
OVER PAST SEVERAL WEEKS TO ARRANGE START OF CONTRACT
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ATHENS 02109 052206Z

NEGOTIATIONS, EMBASSY ALSO POINTED UP TO GOG OFFICIALS

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

NEED TO START CONTRACT NEGOTIATIONS. ESSO-PAPPAS MANAGER COOK WAS FINALLY RECEIVED MORNING APR 5 BY MINISTER OF INDUSTRY KYPREOS WHO SAID HE WAS STUDYING MATTER AND PLANNED TO RAISE IT WITH CABINET ON APR 18. COOK THEN SHOWED KYPREOS TELEX FROM EXXON REGARDING DECISION TO SUSPEND CRUDE DELIVERIES BEGINNING APR 11. KYPREOS RESPONDED THAT HE WOULD STUDY THE MATTER AND COMMUNICATE LATER WITH COOK.

3. ESSO-PAPPAS INITIATED DISCUSSIONS APR 5 WITH REPRESENTATIVES OF 7206TH AIR BASE GROUP REGARDING (1) IMPACT OF POSSIBLE SUSPENSION OF CRUDE OIL DELIVERIES ON ESSO-PAPPAS' ABILITY TO FULFILL ITS CONTRACTS TO SUPPLY PRODUCTS TO U.S. MILITARY INSTALLATIONS IN GREECE, AND (2) POSSIBLE ALTERNATE SOURCES OF SUPPLY FROM EXXON FACILITIES OUTSIDE GREECE, SHOULD NEED ARISE.

4. COMMENT: ESSO-PAPPAS HAD INDICATED AT BEGINNING 1974 THAT EXXON WOULD BE WILLING TO NEGOTIATE CRUDE PRICE FORMULA SUBSTANTIALLY BELOW POSTED PRICE (I.E., ROUGHLY EQUIVALENT TO PRICE OF CRUDE DELIVERED BY EXXON TO OTHER EXXON OUTLETS IN EUROPE) BUT WOULD NOT DELIVER CRUDE BEYOND FIRST QUARTER 1974 WITHOUT NEW CONTRACT REFLECTING OCT 1973 AND JAN 1974 CRUDE PRICE INCREASES. EXXON AND ESSO-PAPPAS OFFICIALS BELIEVE THEY ARE NOW FULLY JUSTIFIED IN SUSPENDING DELIVERIES IF GOG DOES NOT RESPOND CONSTRUCTIVELY BEFORE APR 11.
BRANDIN

LIMITED OFFICIAL USE

NNN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, SUPPLIES, REFINERIES, CONTRACTS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 05 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974ATHENS02109
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740077-0865
From: ATHENS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740465/aaaachbv.tel
Line Count: 88
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 14 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 MAY 2002 by shawdg>; APPROVED <01 AUG 2002 by morefirh>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXXON MAY SUSPEND CRUDE OIL DELIVERIES TO ESSO- PAPPAS REFINERY
TAGS: ENRG, GR
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005